

2025 Coalition Greenwich Leaders: **U.K.** Commercial Banking

Q1 2025

The following tables present the complete list of 2025 Coalition Greenwich Share Leaders and Best Banks across the U.K. for the commercial segment.

Coalition Greenwich Share Leaders and Best Banks — 2025



Share Leader - Commercial Banking Market Penetration in the U.K.

Penetration in the U.K.		Best Bank – Commercial Banking in the U.K.
Market Penetration	Statistical Rank	Bank
53%	1T	HSBC
49%	1T	
44%	3Т	
40%	3Т	
	Market Penetration 53% 49% 44%	Market PenetrationStatistical Rank53%1T49%1T44%3T

Note: Based on 80 total respondents. Market penetration refers to the proportion of companies interviewed that consider each bank one of their corporate banking providers. Share Leaders are based on top 3 leading banks, including ties. Best Banks are cited in alphabetical order, including ties. Source: Coalition Greenwich Voice of Client - 2024 U.K. Commercial Banking Study

METHODOLOGY

Between June and September 2024, Crisil Coalition Greenwich conducted 80 interviews with financial officers (e.g., CFOs, finance directors and group treasurers) at corporations and financial institutions with sales between £250 – £500 million across the United Kingdom. Subjects covered included bank credit capabilities, domestic and cross-border advisory capabilities and quality of institution and relationship management.



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The data contained in the Document is based upon a particular bank's scope, which reflects a bank's data submission, business structure, and sales revenue Reporting methodology. As a result, any data contained in the Document may not be directly comparable to data presented to another bank. For franchise benchmarking, Crisil Coalition Greenwich has implemented equal ranking logic on aggregate results i.e., when sales revenues are within 5% of at least one competitor ahead, a tie is shown and designated by = (where actual ranks are shown). Entity level data has no equal ranking logic implemented and therefore, on occasion, the differences between rank bands can be very close mathematically.

The data in this Document may reflect the views reported to Crisil Coalition Greenwich by the research participants. Interviewees may be asked about their use of and demand for financial products and services and about investment practices in relevant financial markets. Crisil Coalition Greenwich compiles the data received, conducts statistical analysis and reviews for presentation purposes to produce the final results.

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