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2026 Coalition Greenwich Awards: Asia Corporate Trade Finance

Q3 2026

The following tables present the 2026 Coalition Greenwich Share Leaders and Best Banks in Corporate Trade Finance in Asia.

Coalition Greenwich Share Leaders and Best Banks — 2026

Coalition Greenwich Awards 2026 Share Leader

Coalition Greenwich Awards 2026 Best Bank

Share Leader – Corporate Trade Finance Market Penetration in Asia

Bank	Market Penetration	Statistical Rank
HSBC	40%	1
BNP Paribas	31%	2T
DBS	31%	2T
Standard Chartered Bank	28%	4
United Overseas Bank	20%	5

Best Bank – Corporate Trade Finance in Asia

Bank
BNP Paribas
HSBC

Note: Market Penetration is the proportion of companies interviewed that consider each bank an important provider of corporate trade finance services. Based on 805 respondents for corporate trade finance. Share Leaders are based on top 5 leading banks, including ties. Best Banks are cited in alphabetical order, including ties.
Source: Coalition Greenwich Voice of Client – 2026 Asia Corporate Trade Finance Study

by S&P Global

Coalition Greenwich Best Banks — 2026

Best Bank – Trade Finance Sales Specialist for Corporates in Asia

BNP Paribas
Credit Agricole (CACIB)

Best Bank – International Trade Finance for Corporates in Asia

HSBC

Best Bank – Trade Finance Execution for Corporates in Asia

BNP Paribas
HSBC

Best Bank – Digital Trade Finance for Corporates in Asia

Citi
DBS
HSBC

Best Bank – Supply Chain Finance for Corporates in Asia

BNP Paribas
HSBC

Note: Based on 805 respondents for corporate trade finance. Best Banks are cited in alphabetical order, including ties.
Source: Coalition Greenwich Voice of Client – 2026 Asia Corporate Trade Finance Study

Coalition Greenwich Share Leaders — 2026

Corporate Trade Finance by Markets in Asia

Share Leader – Corporate Trade Finance Market Penetration in Asia	Market Penetration	Statistical Rank
ASEAN (ex. Singapore)		
HSBC	37%	1
United Overseas Bank	32%	2
BNP Paribas	23%	3
China		
Bank of China	61%	1
HSBC	43%	2
BNP Paribas	38%	3T
China Construction Bank	38%	3T
Industrial and Commercial Bank of China	38%	3T
Hong Kong		
HSBC	68%	1
BNP Paribas	51%	2
Standard Chartered Bank	44%	3
India		
ICICI Bank	55%	1
Axis Bank	47%	2
State Bank of India	44%	3
Indonesia		
Bank Mandiri	58%	1
Bank Central Asia	44%	2
CIMB Niaga	28%	3T
HSBC	28%	3T
Malaysia		
Malayan Banking Berhad (Maybank)	61%	1
United Overseas Bank	58%	2
HSBC	42%	3

Share Leader – Corporate Trade Finance Market Penetration in Asia	Market Penetration	Statistical Rank
Singapore		
DBS	74%	1
United Overseas Bank	40%	2
HSBC	35%	3
South Korea		
KEB Hana Bank	63%	1
BNP Paribas	56%	2
Shinhan Bank	48%	3
Taiwan		
Mega International Commercial Bank	65%	1
DBS	59%	2
HSBC	46%	3
Thailand		
Kasikornbank (Kbank)	68%	1
Siam Commercial Bank	52%	2
Bank of Ayudhya	45%	3
Vietnam		
BNP Paribas	67%	1
Vietcombank	64%	2
HSBC	58%	3

Note: Based on 183 interviews in ASEAN (excluding Singapore), 133 interviews in China, 98 in Hong Kong, 152 in India, 81 in Indonesia, 33 in Malaysia, 105 in Singapore, 79 in South Korea, 54 in Taiwan, 31 in Thailand, and 36 in Vietnam. Market Penetration is the proportion of companies interviewed that consider each bank an important provider of corporate trade finance services. Market-level leaders are based on top 3 leading banks, including ties.
Source: Coalition Greenwich Voice of Client – 2026 Asia Corporate Trade Finance Study

Coalition Greenwich Best Banks — 2026
Corporate Trade Finance by Markets in Asia

Best Bank – Corporate Trade Finance in Asia	Best Bank – Corporate Trade Finance in Asia
ASEAN (ex. Singapore) BNP Paribas	**Singapore** BNP Paribas DBS
China BNP Paribas HSBC	**South Korea** BNP Paribas Standard Chartered Bank
Hong Kong BNP Paribas HSBC	**Taiwan** CTBC Bank
India HSBC ICICI Bank	**Thailand** Kasikornbank (Kbank)
Indonesia HSBC	**Vietnam** BNP Paribas
Malaysia *	

Note: *Best Bank evaluations did not yield statistically differentiated banks for this region. Based on 183 interviews in ASEAN (excluding Singapore), 133 interviews in China, 98 in Hong Kong, 152 in India, 81 in Indonesia, 33 in Malaysia, 105 in Singapore, 79 in South Korea, 54 in Taiwan, 31 in Thailand, and 36 in Vietnam. Best Banks are cited in alphabetical order, including ties.
Source: Coalition Greenwich Voice of Client – 2026 Asia Corporate Trade Finance Study

METHODOLOGY

Between April and July 2026, Crisil Coalition Greenwich conducted 805 interviews with corporates with annual revenues of $500 million or more across China, Hong Kong, India, Indonesia, Macau, Malaysia, the Philippines, Singapore, South Korea, Taiwan, Thailand, and Vietnam. Trade finance interview topics included product demand, quality of coverage and capabilities in specific product areas.

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