

2026 Coalition Greenwich Awards: Asia Corporate Trade Finance

Q3 2026

The following tables present the 2026 Coalition Greenwich Share Leaders and Best Banks in Corporate Trade Finance in Asia.

Coalition Greenwich Share Leaders and Best Banks — 2026



Share Leader – Corporate Trade Finance Market Penetration in Asia

Bank	Market Penetration	Statistical Rank
HSBC	40%	1
BNP Paribas	31%	2T
DBS	31%	2T
Standard Chartered Bank	28%	4
United Overseas Bank	20%	5



Best Bank – Corporate Trade Finance in Asia

Bank
BNP Paribas
HSBC

Note: Market Penetration is the proportion of companies interviewed that consider each bank an important provider of corporate trade finance services. Based on 805 respondents for corporate trade finance. Share Leaders are based on top 5 leading banks, including ties. Best Banks are cited in alphabetical order, including ties.

Source: Coalition Greenwich Voice of Client – 2026 Asia Corporate Trade Finance Study

Coalition Greenwich Best Banks — 2026



Best Bank – Trade Finance Sales Specialist for Corporates in Asia

BNP Paribas
Credit Agricole (CACIB)

Best Bank – Trade Finance Execution for Corporates in Asia

BNP Paribas
HSBC

Best Bank – Supply Chain Finance for Corporates in Asia

BNP Paribas
HSBC

Best Bank – International Trade Finance for Corporates in Asia

HSBC

Best Bank – Digital Trade Finance for Corporates in Asia

Citi
DBS
HSBC

Note: Based on 805 respondents for corporate trade finance. Best Banks are cited in alphabetical order, including ties.
Source: Coalition Greenwich Voice of Client – 2026 Asia Corporate Trade Finance Study

Coalition Greenwich Share Leaders — 2026

Corporate Trade Finance by Markets in Asia



Share Leader – Corporate Trade Finance Market Penetration in Asia	Market Penetration	Statistical Rank	Share Leader – Corporate Trade Finance Market Penetration in Asia	Market Penetration	Statistical Rank
ASEAN (ex. Singapore)			Singapore		
HSBC	37%	1	DBS	74%	1
United Overseas Bank	32%	2	United Overseas Bank	40%	2
BNP Paribas	23%	3	HSBC	35%	3
China			South Korea		
Bank of China	61%	1	KEB Hana Bank	63%	1
HSBC	43%	2	BNP Paribas	56%	2
BNP Paribas	38%	3T	Shinhan Bank	48%	3
China Construction Bank	38%	3T			
Industrial and Commercial Bank of China	38%	3T			
Hong Kong			Taiwan		
HSBC	68%	1	Mega International Commercial Bank	65%	1
BNP Paribas	51%	2	DBS	59%	2
Standard Chartered Bank	44%	3	HSBC	46%	3
India			Thailand		
ICICI Bank	55%	1	Kasikornbank (Kbank)	68%	1
Axis Bank	47%	2	Siam Commercial Bank	52%	2
State Bank of India	44%	3	Bank of Ayudhya	45%	3
Indonesia			Vietnam		
Bank Mandiri	58%	1	BNP Paribas	67%	1
Bank Central Asia	44%	2	Vietcombank	64%	2
CIMB Niaga	28%	3T	HSBC	58%	3
HSBC	28%	3T			
Malaysia					
Malayan Banking Berhad (Maybank)	61%	1			
United Overseas Bank	58%	2			
HSBC	42%	3			

Note: Based on 183 interviews in ASEAN (excluding Singapore), 133 interviews in China, 98 in Hong Kong, 152 in India, 81 in Indonesia, 33 in Malaysia, 105 in Singapore, 79 in South Korea, 54 in Taiwan, 31 in Thailand, and 36 in Vietnam. Market Penetration is the proportion of companies interviewed that consider each bank an important provider of corporate trade finance services. Market-level leaders are based on top 3 leading banks, including ties. Source: Coalition Greenwich Voice of Client – 2026 Asia Corporate Trade Finance Study

Coalition Greenwich Best Banks — 2026

Corporate Trade Finance by Markets in Asia



Best Bank – Corporate Trade Finance in Asia

ASEAN (ex. Singapore)

BNP Paribas

China

BNP Paribas

HSBC

Hong Kong

BNP Paribas

HSBC

India

HSBC

ICICI Bank

Indonesia

HSBC

Malaysia

*

Best Bank – Corporate Trade Finance in Asia

Singapore

BNP Paribas

DBS

South Korea

BNP Paribas

Standard Chartered Bank

Taiwan

CTBC Bank

Thailand

Kasikornbank (Kbank)

Vietnam

BNP Paribas

Note: *Best Bank evaluations did not yield statistically differentiated banks for this region. Based on 183 interviews in ASEAN (excluding Singapore), 133 interviews in China, 98 in Hong Kong, 152 in India, 81 in Indonesia, 33 in Malaysia, 105 in Singapore, 79 in South Korea, 54 in Taiwan, 31 in Thailand, and 36 in Vietnam. Best Banks are cited in alphabetical order, including ties.

Source: Coalition Greenwich Voice of Client – 2026 Asia Corporate Trade Finance Study

METHODOLOGY

Between April and July 2026, Crisil Coalition Greenwich conducted 805 interviews with corporates with annual revenues of \$500 million or more across China, Hong Kong, India, Indonesia, Macau, Malaysia, the Philippines, Singapore, South Korea, Taiwan, Thailand, and Vietnam. Trade finance interview topics included product demand, quality of coverage and capabilities in specific product areas.

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The data in this Document may reflect the views reported to Crisil Coalition Greenwich by the research participants. Interviewees may be asked about their use of and demand for financial products and services and about investment practices in relevant financial markets. Crisil Coalition Greenwich compiles the data received, conducts statistical analysis and reviews for presentation purposes to produce the final results.

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