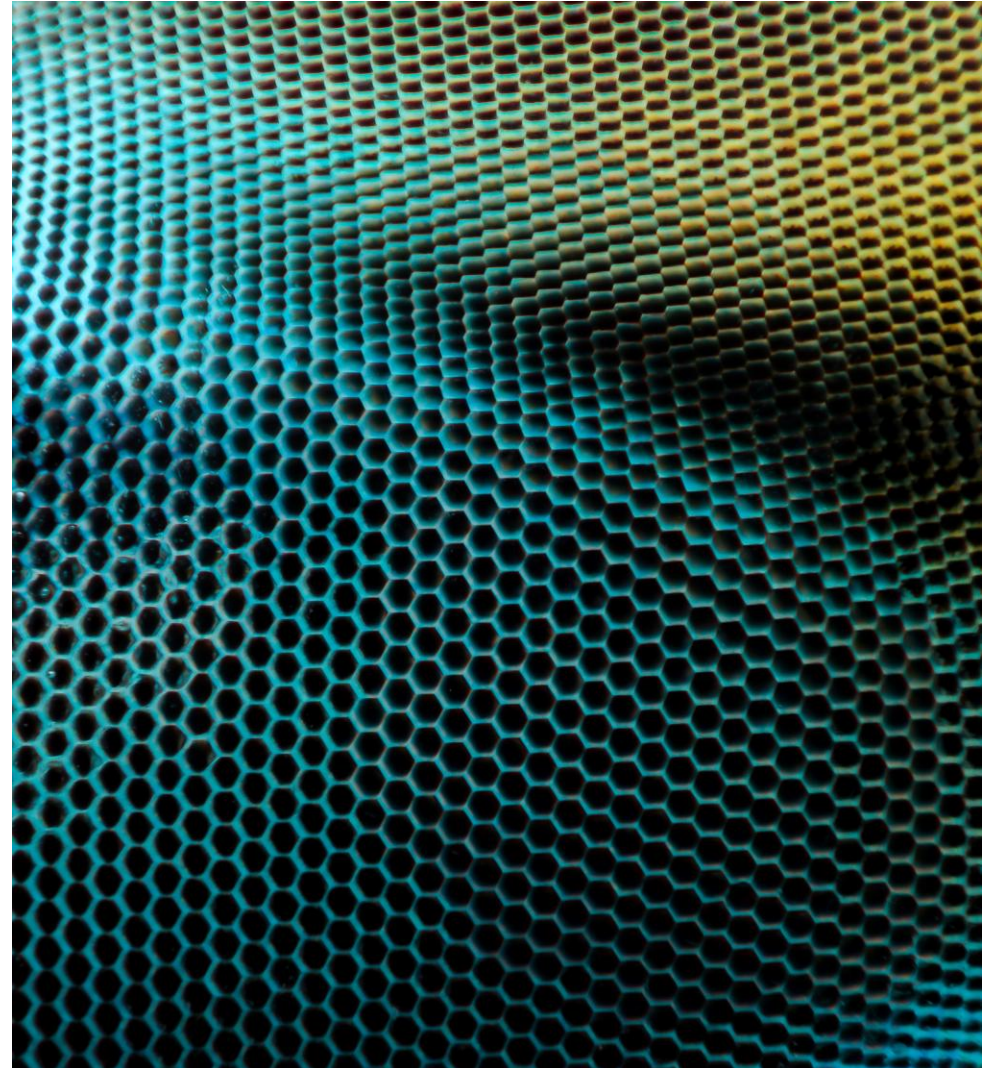


A global look at AI in corporate treasury

Breaking barriers, driving
transformation

9 September 2026



Welcome from Crisil Coalition Greenwich



**Tobias
Miarka**

**Global Head of
Corporate Banking**

**Crisil Coalition
Greenwich**



**Manuele
Rosignoli**

**Director, Global
Payments Solutions,
Treasury Advisory**

Bank of America



**Steven
Lenaerts**

**Global Head of Channels
& Digital Transformation**

BNP Paribas



**Paul
Malpass**

**MD, Head of Digital
Transformation and
Change Delivery, ASP**

HSBC

About Crisil Coalition Greenwich

A leading provider of strategic benchmarking, analytics and insights to the financial services industry

We specialize in providing unique, high-value and actionable information to help our clients improve their business performance

We serve clients in four market segments:



Corporate & Investment Banking



Commercial & Community Banking



Investment Management



Market Structure & Technology

Background

- Founded in 2020 with the merger of Coalition (2002) and Greenwich Associates (1972)

300+ Clients

with daily engagement at the C-suite level

400+ Employees

across London, Paris, New York, Stamford, Mumbai, Singapore, Tokyo

Unique sourcing of content

proprietary data from 100+ financial firms, input from 60,000+ key buyers of financial services, with industry research expertise

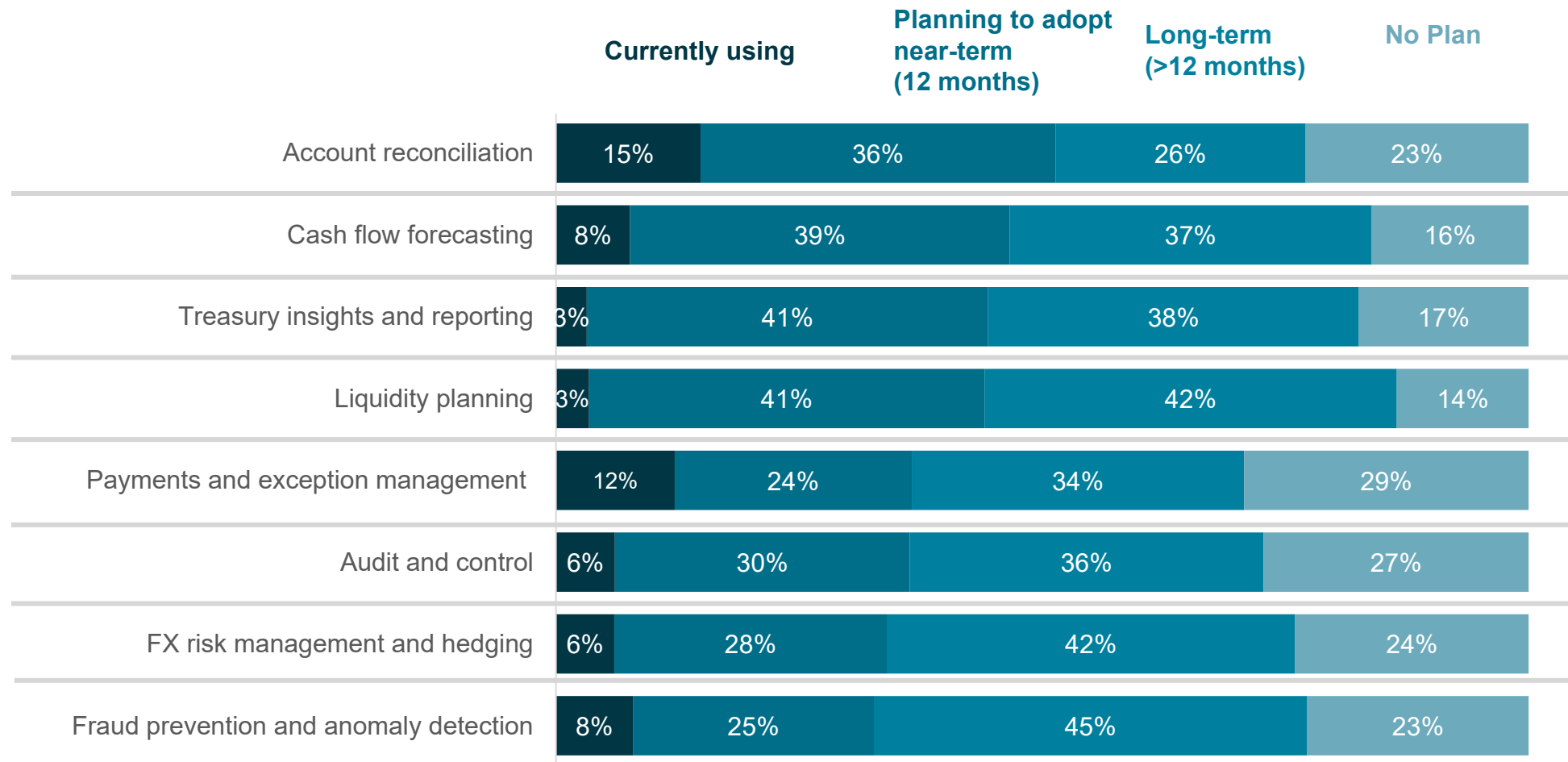
Industry reference

definitive source for media and financial firms' external communication

Trusted partner

annual audits from Crisil, S&P Global, and clients; multiple independent certifications

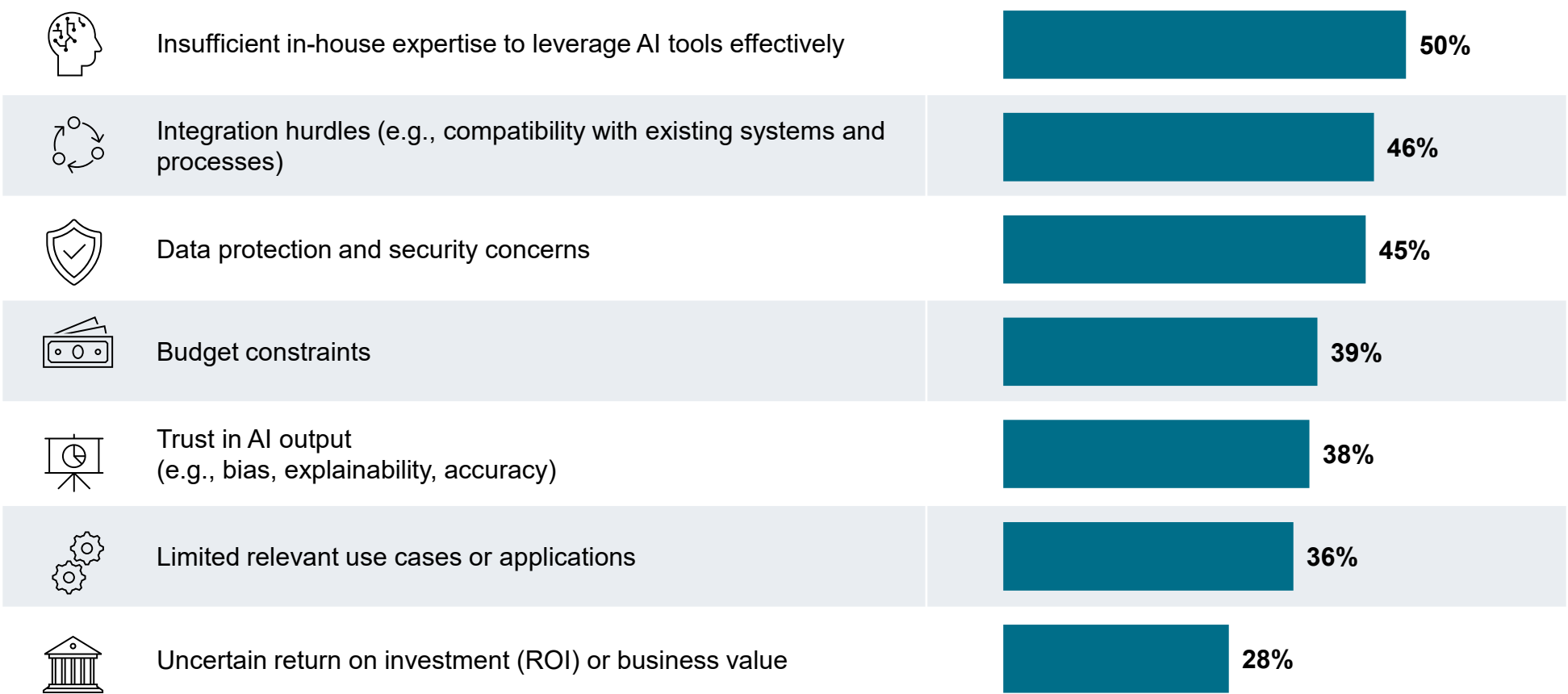
Where Are Corporate Finance & Treasury Departments Implementing AI?



Note – Based on 142 Respondents to the question “Which of those AI solutions is your treasury currently using or planning to adopt in the next 12 months?”
Source: Coalition Greenwich 2026 Corporate Finance & Treasury Technology and Innovation Report.

The top three hurdles to AI adoption in Corporate Finance & Treasury are the Shortage of in-House Expertise, Integration Complexities, and concerns around Data Protection and Security

Top barriers to adopting or accelerating AI in Corporate Finance & Treasury



Note – Based on 119 respondents.
Source: Coalition Greenwich 2025 Corporate Finance & Treasury Innovation Study

For AI advice or implementation support, treasury functions primarily rely on two sources: in-house knowledge and guidance of technology providers

		Global	US	Europe	Asia
	Internal teams (e.g., IT, innovation, digital transformation)	81%	82%	88%	73%
	Technology providers (e.g., software vendors, fintech companies)	56%	50%	60%	55%
	Corporate peers	32%	36%	38%	24%
	Banks or financial institutions	29%	32%	25%	33%
	Management consultants (e.g., strategy, operations, IT)	26%	23%	21%	33%
	Industry bodies or associations	12%	9%	15%	10%
	Regulators or government agencies	8%	-	4%	14%

Note – Based on 119 Respondents to the question “Who are you turning to for advice and/or implementation support when assessing or integrating AI in your treasury function?”
Source: Coalition Greenwich 2025 Treasury AI Insights Study.

Voice of the Client and the Greenwich Exchange

40,000 buy-side clients globally speak with us annually about the quality of products and services received from their financial providers

Greenwich Exchange Benefits

The benchmarking and intelligence given in exchange for study participants' insights provide peer-based knowledge and data to inform their business strategy.



Benchmarks



Compensation



Rankings/Awards



Market Trends



Professional
Enrichment



Custom Analytics

By the Numbers

310,000 total universe of expert buy-side contacts

40,000 annual interviews with buyers of financial services

150 executive interviewers gather data in 70 countries in 14 languages

400+ employees throughout the U.S., Canada, Europe, and Asia

Who We Interview

Corporates

Senior-level finance executives in corporations can give feedback about the quality of products and services from bank and nonbank providers and receive access to peer-based market intelligence that will help them make better decisions for their firm. Providers, in turn, will have what they need to make important service improvements.

Banking & Treasury Study
– Participation Form



Recent Research on AI in
Corporate Treasury



Disclaimer

This Document is prepared by Crisil Coalition Greenwich, which is a part of Crisil Ltd., a company of S&P Global. All rights reserved. This Document may contain analysis of commercial data relating to revenues, productivity and headcount of financial services organisations (together with any other commercial information set out in the Document). The Document may also include statements, estimates and projections with respect to the anticipated future performance of certain companies and as to the market for those companies' products and services.

The Document does not constitute (or purport to constitute) an accurate or complete representation of past or future activities of the businesses or companies considered in it but rather is designed to only highlight the trends. This Document is not (and does not purport to be) a comprehensive Document on the financial state of any business or company. The Document represents the views of Crisil Coalition Greenwich as on the date of the Document and Crisil Coalition Greenwich has no obligation to update or change it in the light of new or additional information or changed circumstances after submission of the Document.

This Document is not (and does not purport to be) a credit assessment or investment advice and should not form basis of any lending, investment or credit decision. This Document does not constitute nor form part of an offer or invitation to subscribe for, underwrite or purchase securities in any company. Nor should this Document, or any part of it, form the basis to be relied upon in any way in connection with any contract relating to any securities. The Document is not an investment analysis or research and is not subject to regulatory or legal obligations on the production of, or content of, investment analysis or research.

The data contained in the Document may be based upon a particular bank's scope, which reflects a bank's data submission, business structure, and sales revenue Reporting methodology. As a result, any data contained in the Document may not be directly comparable to data presented to another bank. For franchise benchmarking, Crisil Coalition Greenwich has implemented equal ranking logic on aggregate results i.e., when sales revenues are within 5% of at least one competitor ahead, a tie is shown and designated by = (where actual ranks are shown). Entity level data has no equal ranking logic implemented and therefore, on occasion, the differences between rank bands can be very close mathematically.

The data in this Document may reflect the views reported to Crisil Coalition Greenwich by the research participants. Interviewees may be asked about their use of and demand for financial products and services and about investment practices in relevant financial markets. Crisil Coalition Greenwich compiles the data received, conducts statistical analysis and reviews for presentation purposes to produce the final results.

THE DOCUMENT IS COMPILED FROM SOURCES CRISIL COALITION GREENWICH BELIEVES TO BE RELIABLE. CRISIL COALITION GREENWICH DISCLAIMS ALL REPRESENTATIONS OR WARRANTIES, EXPRESSED OR IMPLIED, WITH RESPECT TO THIS DOCUMENT, INCLUDING AS TO THE VALIDITY, ACCURACY, REASONABLENESS OR COMPLETENESS OF THE INFORMATION, STATEMENTS, ASSESSMENTS, ESTIMATES AND PROJECTIONS, ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE ARISING OUT OF THE USE OF ALL OR ANY OF THIS DOCUMENT. CRISIL COALITION GREENWICH ACCEPTS NO LIABILITY WHATSOEVER FOR ANY DIRECT, INDIRECT OR CONSEQUENTIAL LOSS OR DAMAGE OF ANY KIND ARISING OUT OF THE USE OF ALL OR ANY OF THIS DOCUMENT.

Crisil Coalition Greenwich is a part of Crisil Ltd., an S&P Global company. ©2025 Crisil Ltd. All rights reserved.