

2026 Coalition Greenwich Awards: Corporate Trade Finance in Europe

Q3 2026

The following tables present the 2026 Coalition Greenwich Share Leaders and Best Banks in Corporate Trade Finance in Europe.

Coalition Greenwich Share Leaders and Best Banks — 2026



Share Leader – Corporate Trade Finance Market Penetration in Europe

Bank	Market Penetration	Statistical Rank
BNP Paribas	48%	1
HSBC	31%	2
UniCredit	25%	3T
Deutsche Bank	23%	3T
Crédit Agricole CIB	22%	3T



Best Bank – Corporate Trade Finance in Europe

Bank
BNP Paribas
Santander

Note: Market Penetration is the proportion of companies interviewed that consider each bank an important provider of corporate trade finance services. Based on 539 respondents. Share Leaders are based on top 5 leading banks, including ties. Best Banks are cited in alphabetical order, including ties.
Source: Coalition Greenwich Voice of Client – 2026 Europe Corporate Trade Finance Study

Coalition Greenwich Best Banks — 2026



Best Bank – Trade Finance Sales Specialist for Corporates in Europe

BNP Paribas
Santander

Best Bank – Trade Finance Execution for Corporates in Europe

Santander

Best Bank – Supply Chain Finance for Corporates in Europe

Citi

Best Bank – International Trade Finance for Corporates in Europe

BNP Paribas
Citi

Best Bank – Digital Trade Finance for Corporates in Europe

Citi
HSBC

Note: Based on 539 respondents for corporate trade finance. Best Banks are cited in alphabetical order, including ties.
Source: Coalition Greenwich Voice of Client – 2026 Europe Corporate Trade Finance Study

Coalition Greenwich Share Leaders — 2026

Corporate Trade Finance by Markets in Europe



Share Leader – Corporate Trade Finance Market Penetration in Europe	Market Penetration	Statistical Rank	Share Leader – Corporate Trade Finance Market Penetration in Europe	Market Penetration	Statistical Rank
Belgium/Luxembourg			The Netherlands		
BNP Paribas Fortis	94%	1	ING Bank	55%	1
KBC Bank	57%	2	Rabobank	41%	2
ING Bank	31%	3T	BNP Paribas	33%	3T
Belfius	29%	3T	ABN AMRO	31%	3T
France			Nordics		
BNP Paribas	85%	1	Nordea	76%	1
Société Générale	76%	2	SEB	67%	2
Crédit Agricole CIB	53%	3	Danske Bank	52%	3
Germany			Switzerland		
Commerzbank	69%	1T	BNP Paribas	56%	1
Deutsche Bank	67%	1T	UBS	48%	2
UniCredit	63%	3	Citi	37%	3T
Iberia			Deutsche Bank	37%	3T
Santander	83%	1	United Kingdom		
BBVA	76%	2T	HSBC	66%	1
CaixaBank	74%	2T	Barclays	33%	2
Italy			Lloyds Bank	28%	3T
Intesa Sanpaolo	87%	1	BNP Paribas	28%	3T
UniCredit	73%	2			
BNP Paribas	62%	3			

Note: Based on 35 interviews in Belgium/Luxembourg, 59 in France, 51 in Germany, 54 in Iberia, 84 in Italy, 49 in the Netherlands, 86 in Nordics, 27 in Switzerland, and 76 in the United Kingdom. Market Penetration is the proportion of companies interviewed that consider each bank an important provider of corporate trade finance services. Market-level leaders are based on top 3 leading banks, including ties.

Source: Coalition Greenwich Voice of Client – 2026 Europe Corporate Trade Finance Study

Coalition Greenwich Best Banks — 2026

Corporate Trade Finance by Markets in Europe



Best Bank – Corporate Trade Finance in Europe

Belgium/Luxembourg

BNP Paribas Fortis
KBC Bank

France

BNP Paribas

Germany

Deutsche Bank

Iberia

Santander

Italy

BNP Paribas
Intesa Sanpaolo

Best Bank – Corporate Trade Finance in Europe

The Netherlands

*

Nordics

Danske Bank
SEB

Switzerland

*

United Kingdom

BNP Paribas
HSBC

Note: *Best Bank evaluations did not yield statistically differentiated banks for this region. Based on 35 interviews in Belgium/Luxembourg, 59 in France, 51 in Germany, 54 in Iberia, 84 in Italy, 49 in the Netherlands, 86 in Nordics, 27 in Switzerland, 76 in the United Kingdom. Best Banks are cited in alphabetical order, including ties.
Source: Coalition Greenwich Voice of Client – 2026 Europe Corporate Trade Finance Study

METHODOLOGY

Between March and September 2026, Crisil Coalition Greenwich conducted 539 interviews with corporates with annual revenues of €500 million or more across Austria, Belgium, Denmark, England, Finland, France, Germany, Italy, Luxembourg, the Netherlands, Northern Ireland, Norway, Portugal, Republic of Ireland, Scotland, Spain, Sweden, and Switzerland. Trade finance interview topics included product demand, quality of coverage and capabilities in specific product areas.

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The data in this Document may reflect the views reported to Crisil Coalition Greenwich by the research participants. Interviewees may be asked about their use of and demand for financial products and services and about investment practices in relevant financial markets. Crisil Coalition Greenwich compiles the data received, conducts statistical analysis and reviews for presentation purposes to produce the final results.

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