

# 2018 Greenwich Excellence Awards Large Corporate Trade Finance

Among More Than 270 Banks Evaluated, 6 Have Distinctive Quality



## Asian Large Corporate Trade Finance

<b>Digital Platform</b> DBS Bank	<b>Speed of Error Correction</b> *	<b>Error-free Execution</b> *	<b>Effectiveness at Reducing Paperwork</b> *
<b>International Network Breadth</b> Citi HSBC	<b>Quality of Advice</b> *	<b>Advisory of Working Capital and Supply Chain Solution</b> *	

## European Large Corporate Trade Finance

<b>Digital Platform</b> Citi	<b>Speed of Error Correction</b> UniCredit	<b>Error-free Execution</b> UniCredit	<b>Effectiveness at Reducing Paperwork</b> *
<b>International Network Breadth</b> Citi HSBC	<b>Quality of Advice</b> Danske UniCredit	<b>Advisory of Working Capital and Supply Chain Solution</b> *	

## U.S. Large Corporate Trade Finance

<b>Digital Platform</b> *	<b>Speed of Error Correction</b> *	<b>Error-free Execution</b> *	<b>Effectiveness at Reducing Paperwork</b> *
<b>International Network Breadth</b> Citi	<b>Quality of Advice</b> Wells Fargo	<b>Advisory of Working Capital and Supply Chain Solution</b> *	

\* Performance evaluations did not yield statistically differentiated providers for this metric.

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Note: Based on interviews with 539 Asian, 532 European and 166 U.S. companies actively using trade finance.

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