



2018 North American Convertibles Compensation

Benchmarks for Personal and Staffing Decisions

October 19, 2018

Executive Summary:

Compensation benchmarks for personal and staffing decisions. Compare salary and bonus versus those of peers by similar tenure and job function for North American convertibles investors.

Methodology:

This report provides detailed information on cash compensation trends for convertibles investors at buy-side institutions. Research is based on interviews with 22 buy-side traders and portfolio managers from April 2018 through June 2018. The data in this report is based upon aggregated results from individuals participating in the study. The information contained is self-reported and is intended for the sole purpose of personal benchmarking. All data is presented in US Dollars.



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