



# 2018 U.S. Trade Finance Landscape Report

## Peer Benchmarks of Corporates' Trade Finance Relationships

November 2, 2018

Executive Summary: This U.S. banking landscape report contains intelligence we gather from corporate treasury professionals in the U.S. about their trade finance relationships in Asia/Pac, Western Europe, Central & Eastern Europe, Japan, Latin America, Middle East & Africa & North America. Methodology:

Based on buy-side interviews from the 2018 Global Trade Finance Study conducted through out the U.S. Based on 166 interviews with corporates with annual revenues of \$2 billion or more. Interviews take place in-person and by phone from April to June each year.



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