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2018 North American Retail Structured Products Compensation

Benchmarks for Personal and Staffing Decisions

March 1, 2019
Executive Summary:

Compensation Benchmarks for Personal and Staffing Decisions. Compare salary and bonus versus those of peers by similar tenure and job function for institutional retail structured products investors in North America.

Methodology:

This report provides detailed information on cash compensation trends for retail structured products investors at buyside institutions, based on interviews from April through June 2018, for 2017 and 2018 annual compensation. This information is based on interviews with 27 respondents. The data in this report is based upon aggregated results from individuals participating in the study. The information contained is self-reported and is intended for the sole purpose of personal benchmarking. All data is collected and presented in U.S. Dollars.

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