Top Asset Management Talent Will Need to Evolve... or be Replaced

Profiles of Winning Asset Management Employees of the Future

March 26, 2019

Executive Summary:



The asset management industry is being disrupted by a host of powerful trends ranging from fee compression and consolidation to AI, big data, analytics, and social media. This report analyzes how changes to the industry are affecting the core business functions of institutional marketing, relationship management, consultant relations, and institutional sales, and explains how employees in these functional areas will be expected to evolve to achieve success in the future.

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www.greenwich.com | ContactUs@greenwich.com

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