

A Rocky Year for Credit in Canada

2019 Greenwich Leaders: Canadian Fixed Income

August 28, 2019

Executive Summary:



Q3 2019

The Greenwich Associates Canadian data noted a rise of over 40% in volume in secondary credit trading in the 12 months ending in the spring of this year. TD Securities, RBC Capital Markets and BMO Capital Markets are the leading dealers in the credit segment and all three won Greenwich Leader awards in 2019.

Methodology:

Between February and May 2019, Greenwich Associates conducted product interviews with 106 institutional investors active in fixed income in Canada. Interview topics included trading and research activities and preferences, product and dealer use, service provider evaluations, market trend analysis, and investor compensation.

The data reported in this document reflect solely the views reported to Greenwich Associates by the research participants. Interviewees may be asked about their use of and demand for financial products and services and about investment practices in relevant financial markets. Greenwich Associates compiles the data received, conducts statistical analysis and reviews for presentation purposes in order to produce the final results. Unless otherwise indicated, any opinions or market observations made are strictly our own.

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