

2019 U.S. Equities Compensation

Benchmarks for Personal and Staffing Decisions

September 20, 2019

Executive Summary:

Compensation benchmarks for personal and staffing decisions. Compare salary and bonus versus those of peers by similar tenure and job function for institutional equity investors in the United States.

Methodology:

This report provides detailed information on cash compensation trends for equity investors at U.S.-based buy-side institutions, based on interviews in 2019, for 2018 and 2019 annual compensation. This information is based on interviews with respondents eligible for a bonus. The data in this report is based upon aggregated results from individuals participating in the study. The information contained is self-reported and is intended for the sole purpose of personal benchmarking. All data is collected and presented in U.S. Dollars.



The data reported in this document reflect solely the views reported to Greenwich Associates by the research participants. Interviewees may be asked about their use of and demand for financial products and services and about investment practices in relevant financial markets. Greenwich Associates compiles the data received, conducts statistical analysis and reviews for presentation purposes in order to produce the final results. Unless otherwise indicated, any opinions or market observations made are strictly our own.

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