

Asia: A Growth Area in the Global World of Fixed Income

2019 Greenwich Leaders: Asian Fixed Income

November 20, 2019

Executive Summary:



Q4 2019

In a global market in which it's increasingly tough for banks to make money in fixed income, Asia stands out as a welcome exception.

Methodology:

Between May and July 2019, Greenwich Associates conducted 721 interviews with fixed-income investment professionals at domestic and foreign banks, private banks, investment managers, insurance companies, hedge funds, corporations, central banks, and other institutions throughout Asia (ex-Japan). Countries and regions where interviews were conducted include Australia, China, Hong Kong/ Macau, India, Indonesia, Malaysia, New Zealand, the Philippines, Singapore, South Korea, Sri Lanka, Taiwan, and Thailand. Interview topics included service provider assessments, trading practices, product use, and investor compensation.

The data reported in this document reflect solely the views reported to Greenwich Associates by the research participants. Interviewees may be asked about their use of and demand for financial products and services and about investment practices in relevant financial markets. Greenwich Associates compiles the data received, conducts statistical analysis and reviews for presentation purposes in order to produce the final results. Unless otherwise indicated, any opinions or market observations made are strictly our own.

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