

Trends of Buy-Side Trading Desk Spending

March 20, 2020

Executive Summary:

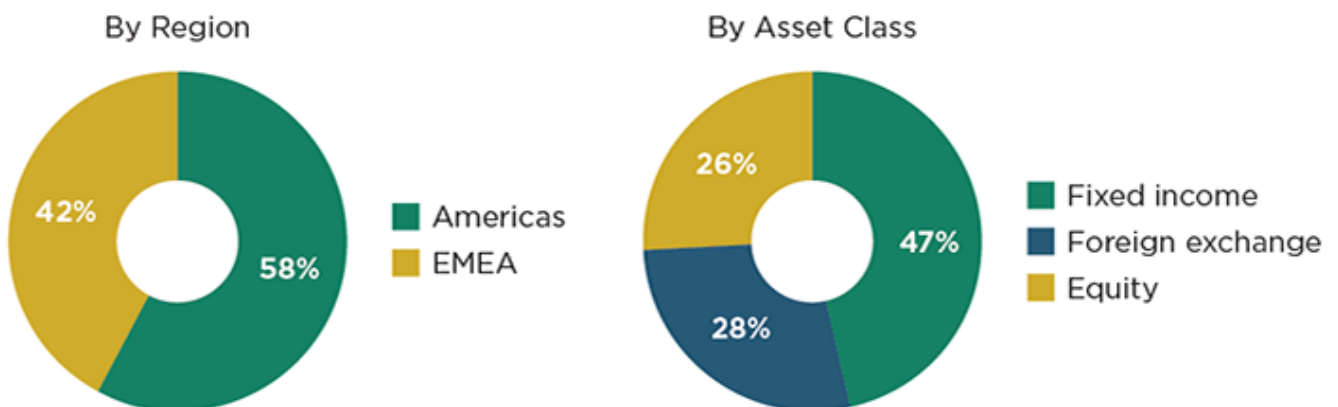


The buy side trading desk increased its spend by 4% in 2019. Despite making up only 38% of total spend, technology plays a critical role on all fixed income, FX and equity trading desks.

Methodology:

In Q4 2019, Greenwich Associates interviewed 349 buy-side traders in the Americas and EMEA working on equity, fixed-income or FX trading desks. Respondents were asked a series of questions focusing on changes in market structure issues across asset classes, trading desk budgets and staffing, as well as technology usage, including OMS, EMS and TCA tools.

RESPONDENTS



Note: Based on 349 respondents.

Source: Greenwich Associates 2019 Market Structure and Trading Technology Study

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