

2020 Greenwich Leaders: U.K. Institutional Investment Management Service

August 18, 2020

Executive Summary:

Q3 2020



The 2020 Greenwich Quality LeadersSM in U.K. Institutional Investment Management Service are Baillie Gifford, Insight Investment, and Legal & General Investment Management. These asset managers have distinguished themselves from competitors by delivering superior levels of client service that help institutional investors achieve their investment goals and objectives.

Methodology:

Greenwich Associates conducted in-depth interviews with 329 key decision-makers at the largest institutional funds in the United Kingdom in 2020. Institutions included U.K. corporate funds, local authorities and other institutional funds, each with over £75 million in total defined-benefit plan assets, defined-contribution plan assets or other institutional assets.

The data reported in this document reflect solely the views reported to Greenwich Associates by the research participants. Interviewees may be asked about their use of and demand for financial products and services and about investment practices in relevant financial markets. Greenwich Associates compiles the data received, conducts statistical analysis and reviews for presentation purposes in order to produce the final results. Unless otherwise indicated, any opinions or market observations made are strictly our own.

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