

Key Trends in Retail Investment Management – Japan

Japanese Retail Investment Trust 2024

July 7, 2025

Executive Summary:

Shifting alliances reshape Japan's retail investment trust landscape: Insights from 90 distributors and key trends.

Methodology:

Research Coverage

90 Retail investment trust fund distributors participated in Coalition Greenwich 2024 Japanese Retail Investment Trust Research. An increasing number of holistic business alliances of major Investment Trust Management companies with regional banks made the regional banks difficult to comment on non-affiliated Investment Trust Management companies. FAs / IFAs is a segment newly added to our study.

Research Period

February 2024 to June 2024

Research Method

Telephone/video/onsite interview

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