



# 2014 Fixed Income Investors - United States - Compensation

August 11, 2014

Executive Summary:

This report provides detailed information on cash compensation information for buy-side financial professionals in the United States that trade Fixed Income products. Compensation information is broken down by sales size, type of industry, job function and tenure.

Methodology:

From February through April 2014, Greenwich Associates conducted 599 in-person and telephone interviews with portfolio managers, head traders and other financial professional at buy-side institutions. The data in this report is based upon aggregated results from individuals participating in the study. The information contained in this report is self-reported and is intended for the sole purpose of personal benchmarking.

All data is presented in U.S. dollars.



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