Commercial Lending Market Insight - Q1 2026

The shifting bank M&A landscape: Regional targets and a positive outlook

March 25, 2026

Executive Summary:

2026 is shaping up to be a big year for mergers and acquisitions in the U.S. banking industry, and data from the Commercial Loan Analytics team at Crisil Coalition Greenwich suggests why certain geographic regions might be particularly attractive markets for acquiring banks.

Methodology:

CLA is a unique offering, backed by our market-leading data set of commercial loan transactions used to help measure a bank's relative performance compared to independent, third-party metrics. Our experience in cleansing and standardizing commercial loan data, combined with our strong business knowledge and analytical methods, enables us to understand detailed pricing levels and trends nationwide. Our clients are principally top 40 U.S. commercial banks by asset size, with Crisil Coalition Greenwich collecting data on nearly 1.7 million loans on a monthly basis, accounting for $1.9 trillion in commitments.

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