

# Real Estate: Need for Income to Push U.K. Investors Up Risk Curve—Slowly

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Executive Summary:

Investment consultants in the United Kingdom report a pickup in manager searches in real estate through Q3 2013, as institutional investors turn to property as a source of badly needed yield. However, they expect investors' risk tolerance in the asset class to increase only at a very slow and incremental pace.

Methodology:

Greenwich Associates conducted telephone interviews asking open-ended questions with U.K. investment consultant real estate specialists between August and September 2013.



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[www.greenwich.com](http://www.greenwich.com) | [ContactUs@greenwich.com](mailto:ContactUs@greenwich.com)

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[greenwich.com](https://www.greenwich.com)

[ContactUs@greenwich.com](mailto:ContactUs@greenwich.com)

Ph +1203.625.5038