U.K. Real Estate: Time to Move Beyond Low-Risk Senior Debt?

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Executive Summary:

U.K. institutional investors are taking advantage of a lack of bank lending in property by pouring capital into real estate debt. While most institutions stick to the safest real estate debt investments as a means of generating incremental yields, several prominent investment consultants are advising their clients to seek out more attractively priced opportunities in riskier products.

Methodology:

Greenwich Associates conducted telephone interviews asking open-ended questions with U.K. investment consultant real estate specialists between August and September 2013.

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