New trade corridors, broader banking needs

November 11, 2026

Executive Summary:



Trade disruption in Asia continues and tariff adjustment is proceeding unevenly. In the Coalition Greenwich Asia Corporate Trade Finance Study in 2026, companies in China report lower expected tariff damage than the regional average, while companies in several ASEAN markets remain substantially more exposed. At the same time, companies are expanding their activities across trade corridors into Asia-Pacific, Europe and other markets.

Methodology:

Between April and July 2026, Crisil Coalition Greenwich conducted 805 interviews with corporates with annual revenues of $500 million or more across China, Hong Kong, India, Indonesia, Macau, Malaysia, the Philippines, Singapore, South Korea, Taiwan, Thailand, and Vietnam. Trade finance interview topics included product demand, quality of coverage and capabilities in specific product areas.

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www.greenwich.com | ContactUs@greenwich.com

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greenwich.com ContactUs@greenwich.com Ph +1203.625.5038