

Corporate Banking: Electronic Banking Progress Report

May 13, 2015

Executive Summary:

Based on its annual Online Services Benchmarking program, Greenwich Associates examines the eight characteristics that define "Best-of-Breed" online banking platforms.

Using data gathered through hundreds of corporate e-banking users combined with "road-testing" the Internet platforms of major global and regional banks and non-banks, the strengths and opportunities for development are explored.

In this Greenwich Report we will:

- 1. Identify the new features and functionality that are defining Best-of-Breed e-banking platforms in 2015.
- 2. Assess the banking industry's progress in delivering functionality identified as critical to the corporate treasury function.
- 3. Inform companies about what they can and should expect from their providers, both today and in the years to come.

Methodology:

Every year, Greenwich Associates conducts extensive research with corporate executives around the world about the banks they use for general corporate banking, treasury and cash management, and a range of other banking services. As part of that research, we ask executives about the electronic banking platforms (Internet- and file-based) that they use and have them rate the platforms in terms of overall quality. We also "road-test" the Internet platforms of major global and regional banks and non-banks to document the strengths and opportunities for development.

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