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2014 Commodities - Energy - Corporate Hedgers - North America

April 11, 2015
Executive Summary:

This report provides detailed information on the Commodities - Energy institutional investment market, including helpful benchmark data such as:

- Notional trading volume
- Concentration of business with dealers
- Hedging Exposure by product

Graphic slides include:

- Notional Principal OTC Derivatives Trading Volume, by Underlying Energy Commodities Hedgers
- Notional Principal OTC Derivatives Trading Volume, by Product Energy Commodities Hedgers
- Demand for OTC Derivatives, by Underlying OTC Energy Derivatives Users
- Average Number of Dealers Used, by Industry Type OTC Energy Derivatives Users
- Average Number of Dealers Used, by Underlying OTC Energy Derivatives Users
- Concentration of Business OTC Energy Derivatives Users
- Concentration of Business, cont'd OTC Energy Derivatives Users
- Concentration of Business, cont'd 2 OTC Energy Derivatives Users
- OTC Commodities Derivatives Volume Allocation OTC Energy Derivatives Users
- Proportion of Commodities Exposure Hedged Financially, by Industry Type Energy Commodities Hedgers
- Hedging Policy for Energy Commodities Energy Commodities Hedgers
- Hedging Limits and Tenor of Typical Hedges Energy Commodities Hedgers
- Most Important Criteria in Selecting a Dealer for Strategic Derivatives Transactions OTC Energy Derivatives Users
- Effect of Regulatory Changes on Use of Derivatives OTC Energy Derivatives Users
- Use of Online Trading OTC Energy Derivatives Users

Methodology:

Research is based on in-person interviews with 149 corporate hedgers between August and November, 2014. The Data in this report is bade upon aggregated results from individuals participating in the study.

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