



2015 U.S. Corporate Treasury Compensation Report

November 18, 2015

Executive Summary:

In this report, Greenwich Associates provides an inclusive review and analysis of compensation trends for banking and treasury professionals in the United States. Salary and bonus data are presented by job function, and size and type of institution. Expected change in compensation and performance factors determining bonus are also highlighted.

Methodology:

This report provides detailed information on cash compensation for CFO's, Treasurers, Assistant Treasurers, Treasury Directors, Cash Managers, Treasury Analysts, Finance Director and Treasury Managers at buy-side institutions.

Research is based on interviews with 643 financial professionals between April and June 2015. The data in this report is based upon aggregated results from individuals participating in the study. The information contained in this report is self-reported and is intended for the sole purpose of personal benchmarking.

All data is presented in U.S. dollars.



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