2014 Continental European Institutional Investors, Germany - Product and Manager Demand and Fees - Data

September 5, 2014

Executive Summary:

This report provides detailed information on the institutional investment market in Germany, including helpful benchmark data such as asset allocations to equity, fixed income, real estate and alternatives as well as key drivers behind significant allocation changes.

Methodology:

From January to March 2014, Greenwich Associates conducted in-person interviews with 258 institutional investors in Continental Europe, each with over €150 million in externally-managed assets. The data in this report is based upon aggregated results from individuals participating in the study.

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