

2014 Fixed Income Investors - Europe Structured Credit

November 14, 2014

Executive Summary:

This report provides detailed information from European-based investors investing in Structured Credit, including helpful benchmark data such as:

- Dealer rankings
- Trading volume
- Assets under management
- Product usage information

Graphic slides include:

- Total Trading Volume – Distribution by Type of Investor
- Total Trading Volume – Distribution by Product
- Concentration of Business – Index Tranches
- Concentration of Business – Synthetic Bespoke CDOs
- Value Provided By Dealers
- Use of Dealers’ Research
- Reward for Research
- Key Success Factors – Sales-Relationship Management
- Key Success Factors – Research
- Key Success Factors – Market Making

Methodology:

Research is based on in-person and telephone interviews with 17 respondents between May and July, 2014. The data in this report is based upon aggregated results from individuals participating in the study.

business performance.

Our suite of analytics and insights encompass all key performance metrics and drivers: market share, revenue performance, client relationship share and quality, operational excellence, return on equity, behavioral drivers, and industry evolution.

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