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2014 Fixed Income Investors - Europe Asset-Backed Securities & CLO Investors

October 24, 2014

Executive Summary:

This report provides detailed information from European-based investors investing in Asset-Backed Securities and CLOs, including helpful benchmark data such as:

- Dealer rankings
- Trading volume
- Assets under management
- Product usage information

Graphic slides include:

- Total Asset-Backed Securities Trading Volume – Distribution by Type of Investor
- Total Asset-Backed Securities Trading Volume – Distribution by Country-Region
- Total Asset-Backed Securities Trading Volume – New Issue vs. Secondary
- Total CLOs Trading Volume – Distribution by Type of Investor
- Total CLOs Trading Volume – Distribution by Country-Region
- Total CLOs Trading Volume – New Issue vs. Secondary
- Use of Products in Asset-Backed Securities
- Concentration of Business – Asset-Backed Securities
- Concentration of Business – CLOs
- Value Provided By Dealers in Secondary Business
- Use of Dealers' Research
- Research Services Rewarded by Investors
- Research Services Valued Most by Investors
- Methods Used to Reward Dealers for Research
- Key Success Factors – Sales-Relationship Management
- Key Success Factors – Research
- Key Success Factors – Market Making

Methodology:

Research is based on in-person and telephone interviews with 118 respondents between May and July, 2014. The data in this report is based upon aggregated results from individuals participating in the study.

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