U.K. Plan Sponsors Tap Asset Managers for Funding Solutions

2016 Greenwich Leaders: U.K. Institutional Investment Management Service

October 12, 2016

Executive Summary:

While plan sponsors grapple with the challenge of reviewing strategic options for defined benefit (DB) schemes and work with advisors and investment managers to address liability management, a few asset managers are providing exceptional service to support these investment decision-makers.

Methodology:

Between January and April 2016, Greenwich Associates conducted interviews with 404 of the largest institutional funds in the United Kingdom. Institutions included corporate funds, local authorities and other institutional funds. Interview participants were asked about their investment service providers, their business practices and their future expectations.

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