

Buy Side Goes Outside for OMS/EMS Platforms

May 23, 2017

Executive Summary:



The buy side can't live without their order and execution management systems and increasingly are looking outside to gain access to the latest and greatest platforms on the market.

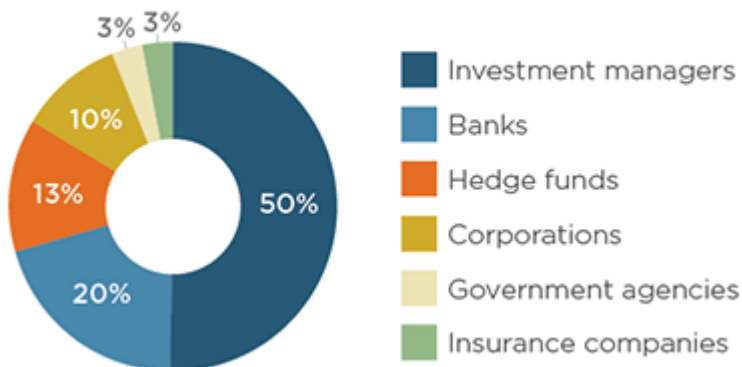
Building and maintaining an OMS and/or EMS with internal technology resources is expensive and often doesn't generate a noticeable return on investment.

Vendor-provided solutions continue to become more customizable, ensuring that no two installations are alike.

Methodology:

From June through November, Greenwich Associates interviewed 270 buy-side traders across the globe working on Equity, Fixed Income or Foreign Exchange trading desks to learn more about trading desk budget allocations, trader staffing levels, OMS/EMS/TCA platform usage, and the impact of market structure changes on the sector.

RESPONDENTS BY INSTITUTION TYPE



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