



2017 European Large Corporate Trade Finance Landscape Report

2017 European Large Corporate Trade Finance Banking

October 27, 2017

Executive Summary:

This report provides detailed information from European trade finance interviews with the depth of banks' trade finance relationships reflected in how often they are considered Lead Bank, Top 3 Provider, and Total Relationships. Market Penetration for Cross Border from Western Europe, Central & Eastern Europe, The Americas, Asia Pacific, Middle East & Africa. 2017 Quality, Share & Excellence Awards for European Large Corporate Trade Finance are listed.

Methodology:

Greenwich Associates European Large Corporate Trade Finance Study is based on 536 interviews at companies with annual revenues of EUR\$500 million or more, across Belgium, France, Germany, Italy, Luxembourg, the Netherlands, Nordic countries, Portugal, Spain and the United Kingdom.

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