

2017 Asia Fixed Income

December 28, 2017

Executive Summary:

This report provides detailed information from Asia-based fixed income investors, including helpful benchmark data such as:

- Trading volume by product and investor type
- Electronic trading trends
- Average number of dealers used and concentration of business

Methodology:

This report provides detailed information on Asia-based institutions investing in fixed income. The data in this report is based upon aggregated results from individuals participating in the study.

Between May and July 2017, Greenwich Associates conducted 749 interviews with fixed-income investment professionals at domestic and foreign banks, private banks, investment managers, insurance companies, hedge funds, corporations, central banks, and other institutions throughout Asia (ex-Japan). Countries and regions where interviews were conducted include China, Hong Kong/ Macau, India, Indonesia, Malaysia, the Philippines, Singapore, South Korea, Sri Lanka, Taiwan, and Thailand. Interview topics included service provider assessments, trading practices, market trend analysis, and investor compensation.



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